To all of our customers, thank you for your patronage and welcome to our combined August, 2012 New Product Announcements, Pre-Order Announcements and DCC Tips newsletter.

#### In The News...

Wow, that went fast! Summer is all but over here. The kids are back in school, the grass is dead, and the leaves have dropped from the trees. I think we had one too many cook outs... I can hardly get my trousers buttoned. But we found time to make a few memories and remember what life is all about. Hope you had a great summer too!

Making lots of progress on our backlog of installations. I have two more big jobs that are pretty old then most are back on a reasonable timetable. Thank you for your patience as I try to tackle some of the more challenging projects. All jobs take time, some more than others. Rest assurred, I will be at the bench for the remaining days of summer and gearing up for the fall crush!

As many of you know, the NMRA National Convention is being held as I write in Grand Rapids, MI. Sure wish I could be there... No doubt the manufactures will debut many exciting new products and the clinicians will share much of their knowledge. It surely must be a great event.

Early news of interest from the show is the announcement by QSI that they will be releasing a firmware upgrade for the Titan A and U that they are billing as the Emulator. Looks pretty cool. They are saying it will make our model trainss perform exactly like the real thing, from notching to brakeing. They are saying that any current Titan can be updated to become an Emulator. They are saying this is being installed in a couple of new production locos at this time. They expect to be able to roll this out to the aftermarket in two or three months. I will relay more info on this as it becomes available.

In the meantime here are some video demonstrations of the Emulator in action.

http://www.youtube.com/watch?v=z0isUAPu7DI&feature=plcp

There are currently six parts to the demonstration which can be found on this youtube channel sponsored by QSI.

http://www.youtube.com/user/TheLocolee?feature=watch

### Coming Soon from SBS...

The designs are complete and patterns ready to go to the manufacturer for our Z Scale and Nn3 Axle and Wheel Wipers. I hope to have product available by October or so. I am <u>taking Pre-Orders</u> now!

The circuit board for Ver 2 of our exclusive sound car kit is ready for production. I hope to have product available by October or so.

I have a hand full of smaller boards that include a new version of the constant lighting power supply, a SMD Capacitor carrier board, and an AUX 3/4 board to make the extra functions available on many decoders useable for controlling additional lighting functions ready for production as well. I hope to have all of all of these available by October or so.

I have the design finished for a really cool light kit made specifically for the N Scale Kato Superliner and El Capitan cars. Keep an eye out for meore details. Working on quotes and such now! Hope to have these available by the end of the year.

Finally, I have the designs complete on several new HO and N scale models of our LED-based, DCC-friendly light boards. I hope to get these into production soon. Be sure to see the picture from our first installation.

# Pre-Orders...

I have finally made some major progress catching up on Pre-Order announcements. The store now features <u>categories</u> for these items sorted by scale and model.

Here is a link to our policy and instructions, <u>Pre-Order Policy and Instructions</u>

Here is a link to the store categories, <u>Pre-Order New Items</u>.

Highlights include:

The new <u>HO Scale Kato Metra F40's and Bi-Levels</u> and <u>N Scale Kato Amtrak F40's with ditchlights plus Phase III Amfleet and Superliners.</u> Get your orders in now. Product is due in-house around the first week of September.

The new Atlas Dash 8-40 B/BW/32BHW's. Pre-orders are due September 12, 2012 for this program.

Catching up on some previous announcements, I can still get my name in the hat for these items.

HO Scale - The GHB Intl Reading Crusader

HOn3 Scale - <u>The new Blackstone C19's</u> and the <u>ProTraxx Hon3 Track</u> <u>system</u>

N Scale - Atlas Dash 8-40C/CW's, Atlas SD60's, GP7's, GP9's, GP38's, GP40's, and 4-4-0's, FVM 2nd Run Hi's, GP60M/B's, and Gevo's, and InterMountain FT's, F7's, FP7's, SD40-2W's, SD45-2's, and 4-8-8-2 Cab Forwards.

I will start adding HO Pre-Orders in the coming weeks. If that goes well, I will start adding new rolling stock too.

Please let me know if you want to reserve any of those items through www.SBS4DCC.com.

### Now Available from SBS4DCC...

<u>Streamlined Backshop Services</u> has added lots of new inventory including:

- The Blackstone Models HOn3 Catalog
- The new Limited Edition Blackstone HOn3 Chili Line car sets
- The new Kato <u>F40PH commuter power</u> and <u>bi-levels including Metra</u>, <u>Caltrain</u>, and <u>VRE</u>
- InterMountain HO scale metal wheelsets and trucks.

In Stock and soon to be listed:

- Intermountain SD40T-2's, SD45T-2s, and a few AC-12 Cab Forwards
- Miniatures by Eric N and HO scale detail parts

We will also be adding Micro-Trains HOn3 and Z scale products in due time. Once we cross that hurdle, I will turn my attention to developing the HO scale product line. I also hope to add N scale track from Atlas,

Micro Engineering, and Peco as well as Midwest cork products in the coming weeks. Let me know if you need anything special.

We also have lots stock on-hand of the N and HO scale Kato Unitrack products. Planning an expansion? Be sure to check out our quantity discounts.

# **DCC Tips and Tricks...**

Our DCC tip of the month is <u>How to Wire Multiple Speakers To A</u> <u>Decoder</u>.

Be sure to check out our wide selection of SPEAKERS too!

# Tieing Up...

We continue to make progress on our interchange page. If you would like to have your website added to our friends section, just send us a request and the link to <a href="mailto:sales@sbs4dcc.com">sales@sbs4dcc.com</a>. We would love to add you!

And just fun, I finally took a moment to add a little to a project I started several years ago, <u>JUST FOR FUN</u>. Hope you enjoy it!

Be sure to see our monthly ads in the marketplace section <u>Model</u> <u>Railroad Hobbyist</u> magazine. Also keep an eye out in the September issue of Model Railroader Magazine for our first ad in the Model Marketplace section.

Wow! Model Railroader. That's a milestone for me. And it would not be possible with out You. Thank you all for your patronage.

And don't forget, we offer a full line of DCC decoders, speakers and installation supplies from CT Elektronik, Digitrax, ESU, Lenz, MRC, NCE, QSI, Soundtraxx, Sprog, TCS, Zimo and more.

Thanks to all. And please, pray for some rain for the Midwest! We are dry as a desert here...

You have elected to receive new product announcements from SBS4DCC.com. To opt out of future product announcements, please <u>login</u> to your account and update your email preferences accordingly.