To all of our customers, thank you for your patronage and welcome to our combined September, 2012 New Product Announcements, Pre-Order Announcements and DCC Tips newsletter.

### <u>In The News...</u>

Wow, summer went fast! We are gearing up for some football and those fantastic fall festivals. I can already taste the kettle-cooked corn chowder and buffalo burgers at the Feast of the Hunters Moon. Be sure to support those local activities. It been a tough year for many in the agriculture business.

Fall is also a great time to start planning new projects for your pike and getting the layout ready for the winter operating season. There are lots of great new products out and many more on the way. This should be an exciting model train season. I was looking at the "Chicago & South Western" recently and discovered I had inadvertently designed in the perfect take-off for a helix to lead into an upper deck where I can put a large-scale passenger terminal/staging yard and some bridges my some keeps wishing for. The I figured the center of the helix would be wasted space so may as well include a Roundhouse and Turntable over there. Mama bear freaked out when I told her about the expansion! Reckon I better limit that to a helix this season.

In light of the trend occurring in the hobby of the move to more and more online sales, I have decided we need to coin a new phrase. We are not quite local but we ARE friendly and have every intent of being YOUR model train store. Think of <u>www.SBS4DCC.com</u> as your friendly OHS (Online Hobby Shop). Maybe one day we can be your friendly LHS too. Let's face it. May as well embrace it. Your patronage makes this possible and we are grateful. Thank you.

I have some great news about the online store front. I have finally figured out how to display our real-time inventory on the product listing. No more wondering if this guy really has it. I try hard to carry stock on the product we offer. If the store says I have one, I have it... unless I lost it! Even better, if you need more than the quantity shown on hand, the store front will allow you to order more than is physically available on hand. I am usually able to fill orders in 5 to 7 business days. I also offer many items as a Catalog Item which means I can get it quickly but I do not stock it. I wish I could carry everything but it is just not possible at this time. I am still in the process of performing a physical inventory to update all of the records. Items not counted will display [ unlimited ] until I can get that done. There are a couple of other features unique to <u>www.SBS4DCC.com</u> worth noting for those who have not poked around much. I have spent a great deal of time and effort to organize and categorize items in the store. With respect to scale, rolling stock is categorized <u>by type</u> and <u>by railroad</u>. Within each type, they are further categorized <u>by model</u>. The main categories in the left-hand column are usually organized into many more sub-categories that are displayed in gray boxes along the top of the page. Another great feature is the "Shop By Manufacturer" option at the top of the left-hand column. Once you select a manufacturer, you can drill down into the sub categories that are listed along the top of the page.

Well, I confess. I didn't make much progress on our backlog of installations last month. I ran out of diesel. As many of you know, this is my other full time job and it finally caught up with me. Sorry. But I am back in full swing and getting it done again after a brief rest. Thank you for your patience as I try to tackle some of the more challenging projects.

## In Other News...

Digitrax announces the retirement of our AT harnesses due to the unavailability of clips to produce these wire harnesses. The AT harnesses were used for installing decoders in Athearn "Blue Box" locomotives. Customers can use our regular D style harnesses for these installations in the future. There are videos posted showing how to do this on our site. Part numbers discontinued are DHAT, DH123AT, & DH163AT. We only have a couple of each of these left in stock so get them fast.

Digitrax is now shipping the UP6Z LocoNet 6 Jack Universal Panel with Voltage Reduction for Z Scale Layouts. UP6Z is a LocoNet universal panel/junction box with 6 jacks that works in all scales and can be set to reduce track voltage as needed for Z scale operation. DZ123Z0 is a new board replacement decoder for American Z Line (AZL) GP-30 and similar locos. DZ123MK0 & DZ123MK1 are board replacement decoders for selected Marklin Z scale locos. We should have have most of these new products in stock this month.

The Digitrax Big Book of DCC is now available on Amazon.com. This is the original 1999 Big Book at the original price of \$24.95. We have arranged for Amazon to print the book "on demand" as customers place orders. The Big Book has been out of print for several years and we brought it back because customers continue to request copies. Even though most of the equipment used in the book has been replaced by newer versions, the concepts of Digitrax Complete Train Control are still the same.

<u>NEW!</u> Smaller Connectors From TCS! These amazing new micro connectors are nearly half the size of our popular, super-small Mini Connectors that we have offered for years. The new TCS Micro Connectors will fit in installations where our classic Mini Connectors would not. Remarkably tiny, the Micro Connectors are useful where space is limited, but the convenience of a connector is still required. So small they are hidden in plain sight! We have these in stock and ready to ship. Be sure to note that TCS has renamed their previously available models from Micro to Mini. The part numbers stayed the same.

ZIMO has developed two decoder adapter boards that fit most US locomotives such as Athearn, Kato and many more. They are direct replacement boards and have large solder pads for hardwire installations. The board comes with a 22-pin Plux socket and accepts most ZIMO decoders with 16 or 22 pin Plux connectors such as the MX645P16 or MX645P22 sound decoders or non-sound decoder MX633P22 and its successors; all decoders that are equipped with the 16V capacitor charging circuit. ADAPUS boards are not to be used with MX630P16 or MX648P16!!

The boards come in a few different versions:

- ADAPUS: Plain board
- ADAPUS50: Adapter board with built-in 5V power supply, which can also be used to power servos (Most ZIMO decoders have control inputs for 2 servos).
- ADAPUS15: Adapter board with built-in 1.5V power supply.

# Coming Soon from SBS...

Now available from SBS4DCC.com! We now have the <u>Aux 3-4 Function</u> <u>Board</u> in stock and ready to ship. This will allow you convert the two extra logic functions on the ESU LokSound v4.0 Micro, Select Micro and other decoders into usable function outputs.

Available in September! <u>The SMD LED Power Supply, the Cap Board</u>, and a new model of our exclusive <u>Sound Car Kits</u>.

Available in October! The remaining N and HO light kit boards are in production and should be available next month. Be sure to watch the <u>N and</u> <u>HO Varnish Lighting</u> page for more details.

Available in November! The pinnacle of passenger car lighting is coming soon. Designs are finished and quotes are in for the beginning of one of the most unique lighting kits available today. Building on our basic flicker free circuit, we have developed a kit specifically for the Kato Superliner cars. This kit lights both the upper and lower floors. Most important, it is designed to be hidden from view through the windows of a Cafe-Lounge car. Even better, it has an optional auxilliary board to illuminate the marker lights at either end. DCC control will be needed for independent control of the markers.

I am in the early stages of adapting the Superliner design to the new Kato Metra Cab-Coach cars to allow modelers to easily adapt DCC to these cars to make the illumination and control of the ditch and Gyra-lighs a breeze. This kit will be trick.

Our Z scale wheel and axle wipers are "on the water" and should be ready to ship in early September.

### Pre-Orders...

Be sure to keep an eye on our Pre-Order announcements pages. The store features <u>categories</u> for these items sorted by scale and model.

Here is a link to our policy and instructions, <u>Pre-Order Policy and</u> <u>Instructions</u>

Here is a link to the store categories, <u>Pre-Order New Items</u>.

Highlights include:

HO Scale - HO InterMountain ES44AC "GEVO" NS Heritage

HOn3 Scale -

N Scale – <u>Micro-Trains Grand Central Terminal Anniversary Train Set</u> and <u>Denver & Rio Grande Western® Motorized Track Cleaning Car</u>

Z Scale -

I will be adding more HO Pre-Orders in the coming weeks. If that goes well, I will start adding new rolling stock too.

And don't forget about the new <u>Atlas Dash 8-40 B/BW/32BHW's</u>. Pre-orders are due September 12, 2012 for this program.

Please let me know if you want to reserve any of those items through <u>www.SBS4DCC.com</u>.

# Now Available from SBS4DCC...

Streamlined Backshop Services has added lots of new inventory including:

- <u>The Blackstone Models HOn3 Catalog</u>. I am not able to stock these yet but can certainly fill your needs in quick order.

- Micro-Trains HOn3 rolling stock and trucks

- The new Kato <u>F40PH commuter power</u> and <u>bi-levels including Metra</u>, <u>Caltrain</u>, and <u>VRE</u>

- The new <u>HO Scale Kato Metra F40's and Bi-Levels</u> and <u>N Scale Kato Amtrak</u> F40's with ditchlights plus Phase III Amfleet and Superliners

- Fox Valley Models ES44AC GEVOs

- <u>Kato N Scale NACS containers</u> including a great price on some painted for the <u>MR 75<sup>th</sup> Anniversary</u>. These are perfect for yard fill or custom painting and the price is right...

In Stock and soon to be listed:

- Micro-Trains N and Z scale locomotives and rolling stock

\*\*\* We <u>will</u> be adding more \*\*\* \*\*\* Z scale product shortly! \*\*\*

- Micro-Trains N Scale Southern Pacific®/Cotton Belt® Train Set
- Atlas N Scale Code 55 and Code 80 track
- Atlas N Scale Signals
- Kato HO Rock Island Bi-Levels
- Midwest Cork Products
- Caboose Industries Ground Throws
- Cobalt Switch Machines
- Increased selection of Kato Unitrack now in stock

- Miniatures by Eric N and HO scale detail parts

We will also be adding Micro-Trains HOn3 and Z scale products in due time. Once we cross that hurdle, I will turn my attention to developing the HO scale product line. I also hope to add N scale track from Atlas, Micro Engineering, and Peco as well as Midwest cork products in the coming weeks. Let me know if you need anything special.

We also have lots stock on-hand of the N and HO scale Kato Unitrack products. Planning an expansion? Be sure to check out our quantity discounts.

#### DCC Tips and Tricks...

Our DCC tip of the month is <u>Speaker Baffles and Installation</u>.

Be sure to check out our wide selection of <u>SPEAKERS</u> too!

#### <u>Tieing Up...</u>

We continue to make progress on our interchange page. If you would like to have your website added to our friends section, just send us a request and the link to <u>sales@sbs4dcc.com</u>. We would love to add you!

And just for fun, here is my favorite new-to-me website, <u>Heritage</u> <u>Units</u>. Hope you enjoy it!

Be sure to see our monthly ads in the marketplace section <u>Model Railroad</u> <u>Hobbyist</u> and <u>Model Railroader</u> Magazine.

And don't forget, we offer a full line of DCC decoders, speakers and installation supplies from CT Elektronik, Digitrax, ESU, Lenz, MRC, NCE, QSI, Soundtraxx, Sprog, TCS, Zimo and more.

N-joy and thanks to all!

You have elected to receive new product announcements from SBS4DCC.com. To opt out of future product announcements, please <u>login</u> to your account and update your email preferences accordingly.